

*“CAI has saved Rohm and Haas over 25% per year in direct costs while increasing our productivity.”*



Headquartered in Philadelphia, Pa., Rohm and Haas Company is a global manufacturer of specialty chemicals – technologically sophisticated materials that find their way into applications in a variety of major markets. The publicly traded company employs over 17,000 people worldwide and last year recorded \$6 billion in sales.

Since CAI's partnership with Rohm and Haas began in 1993, CAI has implemented its proprietary Application Operational Excellence Model (AOEM) architecture, and utilized its proprietary Managed Maintenance and Construction Management methodologies.

From January 1993 through June 2004, CAI supported nearly 95% of all existing applications at Rohm and Haas, including order-to-cash, manufacturing, planning and scheduling, financial, and e-Business applications. Supported platforms include the Internet, Client Server, AS400, and mainframe.

*“The technical support CAI brought to the table was outstanding; we trusted them with our most critical systems.”*

*“Consolidating our application support under one partner made perfect business sense, and since CAI provided an excellent level of support to Rohm and Haas, they were the obvious choice.”*

*“CAI's processes, methodologies, and metrics were invaluable to our business. Choosing CAI as our prime application support partner reduced our expenses, saving us over 25% per year in direct costs.”*



**Anne Wilms**  
Vice President and  
Chief Information Officer  
Rohm and Haas Company

*“World Leader in IT Process and Productivity.”*

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